

# Comparative Study of the Effect of Personal Income Tax Amendment Act 2011 on Internally Generated Revenue of Adamawa State, Nigeria

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### ABSTRACT

This study been anchor on the practical gap, it identified the poor level of internally generated revenue, as one of the banes that results in the inability of the various state governments in Nigeria to defray workers' salaries and provide for other basic infrastructural and social needs of its citizens. In the light of this, the study sets its main objective of taking a comparative examination on the effect of personal income tax amendment Act 2011 on internally generated revenue of Adamawa state. Specifically, the study examined the effect of direct assessment; pay-as-you-earn, and other taxes on internally generated revenue of Adamawa state; and make comparism on the contribution of direct assessment, Pay-as-you-earn and other taxes on internally generated revenue of Adamawa State; The study employed quantitative methodological approach, which allows it to use archival and ex post facto designed to generates secondary data from the annual reports and the revenue statement of Adamawa state board of Internal revenue for a period from 2001-2022. The data collected were analysed using descriptive statistics, trend/performance analysis, regression analysis and paired t-test. The study found that PAYE, and Other Taxes Revenue have positive and significant effect on IGR of Adamawa State, while Direct Assessment have Negative and insignificant effect on IGR of Adamawa State. The study recommends that PITA 2011 should be fully implemented by Adamawa state government and that taxpayer education/awareness should be embarked upon by Adamawa State Board of Internal Revenue with respect to the benefits of complying with the new PITA regime. And equally adopt the use of E-taxation in the tax collection process.

**Keywords:** PITA 2011, Internally Generated Revenue, Personal Income tax. Paye, Direct Assessment, Other Taxes.

## INTRODUCTION

The Main responsibility of every government all over the world is to ensure security, freedom and welfare of its citizen. To effectively carry out its primary function and other subsidiary functions, governments need adequate funding. Development of any nation depends on the amount of revenue generated and this led to the provision of infrastructural facilities and other services. The issue of domestic resource mobilization has attracted considerable attention in many developing countries coupled with un abating debt difficulties, domestic and external financial imbalances confronting them, it is not surprising that many developing nations have been forced to adopt stabilization and adjustment policies which demand better and more efficient methods of mobilizing domestic financial resources with the view to achieving financial stability and promoting economic growth (Kiabel & Nwokah, 2009). Nigerian economy being a monopolistic



economy depending heavily on oil revenue for execution of its primary functions and other economic activities has seriously being affected by the volatility in price of oil in recent years, this led to a decrease in the funds available for distribution to the three tiers of government in Nigeria. Moreover, Internally Generated Revenue refers to those revenue sources that are generated solely within the bounds of the State and Local Governments.

Tax revenue is the income collected by governments through taxation. Unfortunately, in Nigeria the tax to GDP Ratio is nothing to write home about which stood at 6% lowest of all the sub-Saharan countries. This is a ratio of a nation's tax revenue relative to its gross domestic product. Recent data from NBS indicates that Nigerian's GDP stood at N173.5 trillion Naira Over (407 Billion U.S dollars) in the second quarter of 2021 (Q2 2021) while the total government collection in taxes was barely N 6.405 trillion in that quarter. Nigerian's tax to GDP ratio remains one of the poorest in Africa the figure which stand at just 7% is significantly lower than Ghana and Egypt at 16% morocco 22% and South Africa 27% China 20.1% USA 26% (Tobi, 2018).

### **Statement of the Problem**

The fall in the price of crude oil at the international market creates short-fall in the amount to be shared between the three tiers of government, including the government of Adamawa State. Most state governments relied heavily on the share of revenue from the Federation Account, thereby neglecting other internal sources of revenue generation available to them. Although Personal Income Tax has the potential of generating sufficient internal revenue to state governments if given the desired attention, but it seems not (Arowolo (2018). Adamawa State with a GDP of over \$ 4 Billion its tax to GDP is nothing to write home about as it less than 5%, this is quite regrettable that despite all the series of amendments ensued by many governments on Personal Income Tax act, it still faces many limitations. The Economic Confidential in its annual State Viability Index (ASVI) for 2018 shows that 17 states of 36 states are insolvent as their IGR in 2018 were far below 10% of their receipts from the federation allocations (FAA)in the same year. These states include: AKwa Ibom, Ekiti, Ebonyi, and Bayelsa, Benue, Nasarawa, Gombe, Zamfara, Niger, Bauchi, Jigawa, Taraba, Adamawa, Borno, Katsina, Yobe and Kebbi. From the studies review, it is easier to draw policy implication from them. More so, the individual effect of the components of personal income tax such as Pay as You Earn (PAYE), Direct Assessment (DA), Other taxes (OT) was carried out but none have assessed the magnitude of response of Internally Generated Revenue (IGR) to the rate of change in Personal Income Tax Act 2011 and the resultant effect of the post-amended Act on Internally Generated Revenue of Adamawa State in the work reviewed to the best of my knowledge. This study is therefore carried out to fill all these gaps left opened and update the previous studies and fill the gap in literature.

### **Objective of the Research**

The main objective of the study is to make comparism of the effect of Personal Income Tax Amendment Act 2011 on the internally generated revenue in Adamawa State. The specific objectives of the study are to:

- 1. Examine the effect of direct assessment on Internally Generated Revenue of Adamawa State.
- 2. Examine the effect of pay-as-you-earn on Internally Generated Revenue of Adamawa State.
- 3. Examine the effect of other taxes on Internally Generated Revenue of Adamawa State.
- 4. To make Comparism on the contribution of direct assessment, Pay-as-you-earn and other Taxes on Internally Generated Revenue of Adamawa State.

### Hypotheses of the Study

- 1. Direct assessment does not have significant effect on Internally Generated Revenue of Adamawa state.
- 2. Pay-as-you-earn do not have significant effect on Internally Generated Revenue of Adamawa State.



- 3. Other taxes do not have significant effect on Internally Generated Revenue of Adamawa State.
- 4. Direct assessment, pay-as-you-earn and other taxes do not have significant effect on Internally Generated Revenue of Adamawa State.

### Significance of the Study

This research will be of significance to Adamawa State Government, Board of Internal Revenue, other States in Nigeria, the general public and other researchers on areas related to the work. The findings of the research will help the State towards improving its internally generated revenue, to enable the provision of essential amenities which would improve the standard of living of the citizenry.

The remaining part of the paper is organized as follows section two provide a review of literature (covering a review of related studies) and the third section titled methodology, which presents the study's designs methods and techniques. Result and Discussion section four, and Conclusion and Recommendation in section five.

### LITERATURE REVIEW

### **Conceptual Framework**

Many scholars have defined tax in different ways. Asabor (2012) looked at tax as the mandatory contributions from business organizations and individuals for the purpose of financing the expenditure of government. This agrees with Justice Robert's assertions, that it is an exaction of money from members of the public for the purpose of supporting government expenditure (Chris & Elizabeth, 2001).

#### **Concept of Pay-as-you-earn**

PAYE focuses on the income of individuals as a result of employment and the employee's income are taxed using a graduated scale. The tax calculated is usually deducted at source and is done by the employer who will then remit the amount to the tax authorities. Mballos (2005), described PAYE as a tax system whereby the employee pays tax on whatever income he earned from his employment in any particular month at the end of that month.

#### **Concept of Direct Assessment**

Direct assessment tax, is a tax imposed on the income of an individual who engages in a self-employed venture. The payment of this tax, however, occurs after the individual has collected his/her gross income and filed in a return on the gross income. This category of income tax covers income from trade, business, profession, or vacation this is achieved through self-assessment by the tax payer (Mballos 2005).

#### **Concept of other Taxes**

These include various taxes Such as levies on market traders, land registration and other land related fees, development levies on individuals, pool betting/lottery/gaming fees, stamp duties on individuals. Capital Gains Tax of Individuals: Capital gains accruing to individual from the sale of a capital asset is payable to the state government. Stamp Duties on instruments executed by individuals, pools betting and lotteries, gaming and casino taxes, road taxes, business premises registration fee in respect (Oseni 2013).

### **Concept of Personal Income Tax**

Personal income tax (PIT) which forms part of direct tax refers to all taxes or levies imposed on the income, salaries and wages, profit, gratuities, of individuals as well as interest and dividends from companies



accruing to them. One of the major changes identified from the amendment of the new law expands the revenue base of the personal income tax by mandating the payment of tax by those earlier exempted for example, the official emoluments of the President, Vice President, Governors and Deputy Governors, also temporary staff such as casual workers, interns and other contract staff are now specifically liable to tax, and the non-formal sector is now properly structured.

### **Old and New Tax Rates**

OLD B	ANDS	OLD RATES	NEW	BANDS	NEW RATES
First	₩30,000	5%	First	₦300,000	7%
Next	₩30,000	10%	Next	₩300,000	11%
Next	₩50,000	15%	Next	₩500,000	15%
Next	₩50,000	20%	Next	₩500,000	19%
Above	₩160,000	25%	Next	₩1,600,000	21%
			Above	• ₦3,200,000	21%

Source: PITA 2011

### **Challenges of Personal Income Tax**

There are many problems encountered with the generation of personal Income tax revenue. Therefore, there is still a lot of dissatisfaction in the country over collection and assessment of personal Income tax. The assessment and collection of personal Income tax from taxable individuals have been difficult in Nigeria (Angahar &Sani, 2012). In Nigeria, it is safe to say that personal Income tax is mostly paid by civil servants (Formal sector) than Direct assessment (informal sector). This is because the taxes are deducted before the employees receive their pay.

### **Internally Generated Revenue**

Internally Generated Revenue in normal day to day parlance refers to those revenue sources that are generated solely by the State and Local Governments from various sources such as (pay as you earn, direct assessment, capital gain taxes, withholding tax on individual, motor vehicle license), among others (Udeh 2015).

### **Review of previous Studies**

Many studies have been conducted and tested as in Nassar and Taiwo (2006), carried out study on Effect of Personal Income Tax on Internally Generated Revenue Performance in Oyo State Nigeria. Secondary data sought from the approved budgets of Oyo state from years 2000-2006 was used for the study. They used stepwise regression technique to select the revenue source that has the greatest effect on Internally Generated Revenue (IGR) in the state. Their findings indicated that personal income taxes have systematic variation of 68.4% effect on IGR in Oyo state. Ogbonna and Ebimobowei (2012) examined the impact of tax reforms and economic growth of Nigeria using relevant descriptive statistics and econometric analysis. Their finding revealed that tax reforms is positively and significantly related to economic growth. The study also revealed that tax reforms improves on the revenue generating machinery of government to undertake socially desirable expenditures that will transform to economic growth in real output and per capita basis. In line with their study, if tax policies are stringent, it makes tax revenue to decline; therefore, there is need for constant reforms in the system. Samaila and Maimuna (2014), found out that PAYE does contribute significantly to the total IGR in Kano state. Its contribution to the IGR is 25% on average and 82% of the board of internal revenue collection which is quite significant. The study further revealed that direct



assessment as a component of personal income tax does not contribute significantly to the IGR due to the loopholes and inefficiency in the tax system. Onyekwelu and Uguanyi (2014) carried out a study on the implication of PITA 2011 amendment Act on revenue generation in Nigeria, a case study of Enugu state. The responses elicited from their survey showed that the amendment has some positive influence on the tax system. Also,

Dabo, Aimuyedo and Tanko (2014) examined the effect of the amended personal income tax Act on revenue generation in Nigeria. The study revealed that PITA 2011 has not successfully encouraged tax payers to comply with self-assessment and compliance; stressing that the amendment has not succeeded in driving the force of change that will minimize the incidence of tax avoidance and evasion. Onyekwelu and Ugwuanyi (2014) Assessed Personal Income Tax Amendment Act 2011and its Effects on Revenue Generation in Nigeria. Their study exposed the possible challenges and prospects it poses to the Nigerian tax payers. The primary data was used for this study, using a structured questionnaire in conjunction with secondary data sourced from textbooks, academic journals and the internet. Their study reveals among other things that the increase in the tax rate affected the tax payers revenue generation, and the retroactive nature of our tax laws constitutes a major problem thus: resulting in double taxation during the assessment and collection of taxes. In another Study conducted, by Alpheaus, Ihendinihu & Azubike (2015) measured the effects of changes in Personal Income Tax Act on chargeable income of individual taxpayers in Nigeria. The main objective was to resolve speculations that chargeable income under the new Act is higher than previously existed among taxpayers of different income brackets. Data on income and domestic circumstances of sampled taxpayers in 2014 tax year were collected from Abia State Board of Internal Revenue. Results indicate that PITAM 2011 produces a significantly lower chargeable income than PITA 2004, and that this difference cuts across taxpayers in the identified income groups. The extensive literature reviewed indicated that the effect of personal income taxes on tax liability and tax burden have not been empirically investigated in Nigeria.

So also study conducted by Igyo e-tal (2016), who critically evaluated the contribution of Personal Income Tax on Internally Generated Revenue in Benue State. Their study specifically examined the effect of PIT sources on IGR of Benue state government. The research utilized secondary sources of data from the budget office of ministry of finance from 1999 to 2014. The data were analyzed using multiple regression The Augmented Dicky-fuller test ADF and diagnostic test were carried out to test for data stationarity, multicollinearity and serial correlation. Their findings show that PIT contributes significantly to IGR in Benue State and it is a genuine source through which the government deficits finances can be solved.

### **Theoretical Framework**

### **Faculty Theory of Taxation**

There are quite a number of theories underlining the concept of taxation, which have the objective of assisting in the systematic resolution of practical problems surrounding government financing through exercising the fiscal muscles of taxation. According to Anyafo (1996), this theory states that one should be taxed according to the ability to pay. Therefore, the theory that best explains or underpin the study is the faculty theory of taxation since the ability to pay of the tax payer is a key issue that is considered in both Pay-as-you –earn system direct assessment and other taxes and the theory is built on fairness and equity principles of taxation, which treats individuals with the same characteristics/circumstances.

### **Research Gap**

The review revealed that tax is a compulsory levy imposed by the government through its agents and for which it is not bound to offer services or consideration that is commensurate to the tax paid by an individual taxpayer. More so, the individual effect of the components of personal income tax such as Pay as You Earn (PAYE), Direct Assessment (DA) and other taxes (OT) was carried out, but none have assessed the



magnitude of the response of the amendment on Internally Generated Revenue (IGR) in the work reviewed to the best of my knowledge. This study is therefore carried out to fill these gaps opened in literature and update the previous studies.

## **RESEARCH METHODOLOGY**

This section discusses the overall methodology the study adopted in achieving its set objectives in line with research objective and hypotheses formulated earlier. It adopted a positivism paradigm which is based on values of reasons and validity and it focuses on facts garnered from theories which can be measured empirically using quantitative method. The researcher adopted Archival and ex post facto research design using time series data over a period of twenty two (22) years (2001-2022) the choices of the period was to enable the researchers to assess the effect of PITA 2011 amendment Act on the internally generated revenue of Adamawa state and to explain the interrelationship between the study variables while the methodology was mixed as data were collected for facts investigations.

Data were sourced through secondary source from the Revenue Statement of Board of Internal Revenue and Reports of the Accountant General Adamawa State for the period under review (2001-2022). Data were analyzed using Trend/performance analysis, regression analysis, paired t-test, and STATA 13. Some statistical tests carried out include Normality Test, Reliability Test and Ordinal Regression. The study resorted to the Ordinal Regression upon discovering that that our data were not normally distributed.

The research was evaluated using the following model specification adopted by Haruna, Kumshe, Magaji and Bani (2014) with some modification. The variables in this study include the internally generated revenue as the dependent variable. While the independent variable is Personal Income Tax, further broken down to pay as you earn, direct assessment and Other taxes.

The model is expressed as thus:

Revenue Generation =f (Personal Income Tax Amendment Act 2011)

 $IGR_t = \alpha_t + \beta_1 PAYE_t + \beta_2 DA_t + \beta_3 OT_t + e_t$ 

 $Log IGR = Log\alpha + Log\beta_1PAYE + Log\beta_2DA + Log\beta_3OT + Loge$ 

Where:

IGR =	Internally Generated Revenue
PAYE =	Pay-As-You-Earn
DA =	Direct Assessment
OT =	Other taxes
$\beta_1\beta_2 \ \beta_3 =$	are regression coefficient
$\alpha =$	is a constant (intercept)
e =	is the error term
t =	is the time



The error term is captured because there are other factors that affect IGR which are not included in the models.

Variables and	Measurements:	Independent	Variables:	PITA	2011	Measures
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Variable	Measure	Symbol	Source
Рауе	Natural Log of Actual PAYE Collected (Archive record of Adamawa State Board of Internal Revenue)	PAYE	Muhammad T. (2015), Igyo, Jatau & Ashami (2016), Samuel Y & Gabriel O, (2016).
Direct Assessment	Natural Log of Actual Direct Assessment Collected (Archive record of Adamawa State Board of Internal Revenue)	DA	Muhammad T. (2015), Igyo, Jatau& Ashami (2016), Samuel Y & Gabriel O, (2016).
Other Taxes Revenue	Natural Log of Actual Other Taxes Collected (Archive record of Adamawa State Board of Internal Revenue)	ОТ	Muhammad T. (2015), Igyo, Jatau & Ashami (2016), Samuel Y & Gabriel O, (2016).

### Dependent Variable: Internally Generated Revenue (IGR) Measures

Variable	Measure	Symbol	Source	
Internally Generated Revenue	Natural Log of Actual Internally Generated Revenue Collected.	IGR	Agu (2010), Nnanseh and Akpan (2013) Samuel Y & Gabriel O,	
Kevenue	(Archive record of Adamawa State Board of Internal Revenue)		(2016).	

### **RESULTS AND DISCUSSIONS**

This section is devoted for the presentation, analysis and interpretation of data used in the study. The data relating to each of the statistical hypotheses of the study were presented and analyzed, using regression models. It starts with the robustness tests, descriptive statistics, correlation matrix, trend/Performance analysis, regression analysis and paired t-test of the dependent and the independent variables of the study. It also shows the results obtained from the test of hypotheses formulated for the study.

 Table 4.1 Descriptive Statistic and Normality test of residuals

Variables	Obs	Mean	Std.Dev.	Min	Max	Skewness	Kurtosis	Prob>chi2
IGR	22	9.536616	.4693979	8.486629	10.11978	0.0171	0.3639	0.0489
PAYE	22	9.253119	.5086164	8.257238	9.912961	0.0623	0.9285	0.1486
DA	22	8.002899	.5020383	6.77389	8.566803	0.0263	0.2102	0.0490
OT	22	8.593113	.8105812	5.458437	9.322676	0.0000	0.0001	0.0000

Source: Author's compilation 2023 Stata 13



The descriptive statistics is presented on Table 4.1 showing the mean, standard deviation, minimum and maximum of the variables. All the variables have been converted from their logarithms. From Table 4.3 IGR recorded a mean value of (9.536616) and Standard deviation of (.4693979) implying that average IGR collection for the period is five billion, seventeen million four hundred and forty nine thousand, seven and forty six naira six kobo (N5,017,449,746.06). It also recorded a minimum value of (8.486629) implying a minimum amount of Three hundred and six million, six hundred and forty thousand, six hundred and ninety seven naira sixty six kobo (N306,640,697.66) and a maximum value of (10.11978) implying a maximum amount of Thirteen billion, one hundred and seventy five million, seven hundred and seventy four thousand, nine hundred and sixty nine naira fifty three kobo (N13,175,774,969.53) for the study period. This result also indicates a low variation of IGR collection as depicted by the value of standard deviation of Three billion, five hundred and forty six million, seven hundred and forty four thousand, three hundred and twenty seven naira thirty six kobo (N3,546,744,327.36) which is lower than the mean value.

PAYE recorded a mean value of (9.253119) implying that average PAYE collection for the period is two billion, eight hundred and forty one million, six hundred and sixty thousand, three hundred and thirteen naira seventy six kobo (N2,841,660,313.76). It also recorded a minimum value of (8.257238) implying a minimum amount of One hundred and eighty million, eight hundred and sixteen thousand, six hundred and twenty seven naira thirteen kobo (N180,816,627.13) and a maximum value of (9.912961) implying a maximum amount of Eight billion, One hundred and Eighty Three million, Nine Hundred and four thousand, Eighty four naira fifty six kobo (N8,183,904,084.56) for the study period. This result also indicates a lower variation of PAYE collection as depicted by the value of standard deviation of Two billion, two hundred and sixty-three million, four hundred and three thousand fifteen naira (N2,263,403,015) which is lower than the mean value.

Direct assessment recorded a mean value of (8.002899) implying that average direct assessment collection for the period is One hundred and Fifty six million, seven hundred and nine thousand, one hundred and forty three naira thirty six kobo (N156,709,143.36). It also recorded a minimum value of (6.77389) implying a minimum amount of Five million, Nine hundred and Forty-One thousand, Three hundred and Seventy-naira seventeen kobo (N5,941,370.17) and a maximum value of (8.566803) implying a maximum amount of Three hundred and Sixty-Eight million, Eight hundred and Ten fourteen thousand, Five hundred and Sixnaira fifty-seven kobo (N368,810,506.57) for the study period. This result also indicates a lower variation of direct assessment as depicted by the value of standard deviation of One Hundred and Twenty million, eight hundred thousand, one hundred and Thirty-Eight naira Twenty-one kobo(N120,800,138.21) which is lower than the mean value.

Other Taxes recorded a mean value of (8.593113) implying that average of Other taxes collected for the period is Seven hundred and Forty Seven million, Nine hundred and Twenty Three thousand, Two hundred and forty One naira Twenty one Kobo (N747,923,241.21). It also recorded a minimum value of (5.458437) implying a minimum amount of Two hundred and Eighty-Seven thousand, three hundred and Sixty-seven naira four kobo (N287,367.04) and a maximum value of (9.322676) implying a maximum amount of Two billion. One hundred and Two million, two hundred and Nine thousand and Four Hundred and Fifteen naira sixty four kobo (N2,102,209,415.64) for the study period. This result also indicates a higher variation in other taxes assessment as depicted by the value of standard deviation of Five hundred and Sixty-Seven million, seven hundred and Fifty eight thousand, Seven hundred and Ninety Three naira seventy one Koo (N567,758,793.71) which is higher than the mean value. The variation is as a result of the PITA 2011 Amendment which give room for the widening of the tax net.

Normality implies that errors (residuals) should be normally distributed and this can be tested using Skewness and Kurtosis tests for normality. The results show that Pay as you earn PAYE is normally distributed because its Prob>chi2 values of 0.1486 are greater than 5%, while, Internally Generated



Revenue, Direct Assessment and Other taxes are not normally distributed because their Prob>chi2 values of 0.0489, 0.0490 and 0.0000 are less than 5% respectively (See Appendix VI).

Table 4.1.2 Correlation Matrix, Multicollinearity and Heteroskedasticity Test

	IGR	PAYE	DA	ОТ	VIF	heteroskedasticity
						Prob > chi2 = 0.0487
IGR	1.0000					
PAYE	0.9645	1.0000			2.17	
DA	0.6004	0.6446	1.0000		1.71	
ОТ	0.6567	0.5694	0.3758	1.0000	1.48	

Source: Author's compilation 2023 Stata 13

Table 4.1.2 shows the correlation values between the dependent and independent variables and also the relation among the independent variables. The correlation coefficients on the main diagonal are 1.0, because each variable has a perfect positive linear relationship with itself. As shown on Table 4.2 the relationship between PAYE, Direct Assessment and Other Taxes revenue with IGR are strong and positive with correlation coefficient values of 0.9645, 0.6004, and 0.6567 respectively. PAYE was found to be Strong and Moderately correlated with all the other explanatory variables with correlation coefficient values of 0.6446 and 0.5694 for Direct Assessment and Other taxes revenue respectively. Finally, Direct Assessment is found to have a weak but positively relationship with Other taxes with correlation coefficient value of 0.3758. Multicollinearity test was carried out to check whether there is high correlation between independent variables which will mislead the result of the study. The Variance Inflation Factor (VIF) was used to test for multicollinearity. The VIF of all the variables were found to be consistently smaller than ten (10) (Appendix IV). This indicates that multicolinearity was not a problem (Tobachnick & Fidell, 1996). Heteroskedasticity test is useful in determining whether or not the variability of error terms is constant or not. The Breusch-pagan/Cook-weisberg test for heteroskedasticity was carried out and the result reveals that pooled OLS estimators have the minimum variance of all unbiased estimators, and also the P-value will be reliable. This is evidenced by the insignificant Prob > chi2 = 0.0487 (Appendix V).

YEAR	IGR(N)	PIT(N)	% OF PIT TO (IGR)
2001	342,455,678.73	278,845,081.75	81
2002	496,545,994.93	291,512,691.82	59
2003	306,640,697.66	282,319,492.22	92
2004	783,759,044.61	568,665,851.59	73
2005	3,555,814,620.72	2,166,916,166.73	61
2006	4,838,210,897.17	3,006,293,221.53	62
2007	2,083,151,098.40	1,460,573,927.87	70
2008	3,909,198,796.54	2,563,038,125.44	66
2009	3,128,368,184.46	2,968,192,574.05	95
2010	4,458,673,408.48	4,208,037,781.45	94
2011	4,916,830,839.26	4,117,975,681.45	84
2012	5,099,594,516.81	4,615,407,803.09	91
2013	4,482,158,314.83	4,149,550,775.70	93

 Table 4.1.3 Total Pit as a Percentage of Internallay Generated Revenue



2014	4,645,824,257.97	4,580,416,905.78	99
2015	4,666,739,288.11	4,451,736,117.84	95
2016	6,379,819,412.87	5,268,721,522.43	83
2017	6,044,493,705.80	3,882,177,482.98	64
2018	6,613,764,897.92	4,383,706,619.35	66
2019	9,704,650,185.42	6,109,562,879.78	63
2020	7,739,814,375.08	5,894,466,459.65	76
2021	13,011,611,228.12	8,424,493,083.27	65
2022	13,175,774,969.53	8,745,829,117.59	66

Source: Adamawa State Accountant General Report and ASBIR Statement 2001-2022

Table 4.1.3 shows that personal income tax contributes 59% to the internally generated revenue of Adamawa state in 2002 which is the least in the period under review, the figure rose to 99% in 2014 this sharp increase is a result of increase in PIT from 278,845,081.75 in 2001 to 4,580,416,905.78 in 2014. This sharp increase from 59% to 99% was as a result of increase in PIT collection following the implementation of PITA 2011. The decrease from 99% in 2014 to 83% in 2016 this is due to the electioneering period were attention is mostly given to political issues rather than economic issues. The figure decreases to 64% due to increase in IGR from other source rather than PIT. This increase continues to the extent of attaining 76% in 2020 and drop to 66% in 2022 and still good enough as a contributor to the internally generated revenue. This shows that personal income tax contributes an average 77 % to the internally generated revenue of Adamawa state.

YEAR	IGR(N)000,000	PAYE(N)000,000	% OF PAYE TO IGR	DA(N)000,000	% OF DA TO IGR	OT(N)000,000	% OF OT TO IGR
2001	342,455,678.73	191,161,260.41	56	87,396,454.30	26	287,367.04	0.1
2002	496,545,994.93	180,816,627.13	36	6,904,677.04	1	103,791,387.65	21
2003	306,640,697.66	183,941,584.19	60	5,941,370.17	2	92,436,537.86	30
2004	783,759,044.61	385,207,160.28	49	76,827,654.27	10	106,631,037.04	14
2005	3,555,814,620.72	1,088,425,194.66	31	45,813,750.12	1	1,032,677,221.95	29
2006	4,838,210,897.17	855,271,560.61	18	48,812,245.28	1	2,102,209,415.64	43
2007	2,083,151,098.40	968,704,209.61	47	68,947,365.00	3	422,922,353.26	20
2008	3,909,198,796.54	1,665,974,781.54	43	179,412,668.78	5	717,650,675.12	18
2009	3,128,368,184.46	2,039,325,173.13	65	105,773,480.18	3	823,093,920.73	26
2010	4,458,673,408.48	2,735,224,557.94	61	294,562,644.70	7	1,178,250,578.81	26
2011	4,916,830,839.26	2,676,684,192.94	54	288,258,297.70	6	1,153,033,190.81	23
2012	5,099,594,516.81	3,000,015,072.01	59	323,078,546.22	6	1,292,314,184.87	25
2013	4,482,158,314.83	2,697,208,004.21	60	290,468,554.30	6	1,161,874,217.20	26
2014	4,645,824,257.97	3,042,270,988.76	65	327,629,183.40	7	1,210,516,733.62	26
2015	4,666,739,288.11	2,893,628,476.60	62	311,621,528.25	7	1,246,486,113.00	27
2016	6,379,819,412.87	3,424,668,989.58	54	368,810,506.57	6	1,475,242,026.28	23

Table / 1 /	Comparative	Performance	Evaluation	Rased On	Trend/Ratio	Analycic
1 aute 4.1.4	Comparative	renormance	Evaluation	Daseu Oli	TTenu/Katio	Allarysis



2017	6,044,493,705.80	3,516,923,822.72	58	33,162,524.80	1	332,091,135.46	5
2018	6,613,764,897.92	4,011,726,920.18	61	90,597,288.31	1	281,382,410.86	4
2019	9,704,650,185.42	5,763,355,874.97	59	118,856,369.70	1	227,350,635.11	2
2020	7,739,814,375.08	5,610,830,677.17	72	60,082,278.46	1	223,553,504.02	3
2021	13,011,611,228.12	7,401,257,689.59	57	108,054,805.52	1	915,180,588.16	7
2022	13,175,774,969.53	8,183,904,084.56	62	206,588,960.95	2	355,336,072.08	3

Source: Author's compilation 2023

The table 4.1.4 above shows the individual Contribution of Pay As You Earn Direct Assessment and other taxes on the total IGR of Adamawa States. Direct assessment contributed an average of 5% percent of the total revenue generated for the period under review, despite the large number of people in business, trade, and vocations in Adamawa State. This implies that either tax evasion/avoidance has eaten deep into the fabrics of our system or that the tax administration is poor, this attest to the fact that in spite of the amendment of Personal Income Tax (PIT) Act 2011 which was aimed at increasing revenue generation, it does not affect positively on tax evasion, nor tax avoidance neither does it improve revenue generation in Adamawa State from the findings. This indicates weak effort on the part of the revenue collectors in the states in assessing and collecting revenue from internal sources. However, the Pay as You Earn, has some reasonable contribution as its contributes an average of 54% Percent toward the Internally Generated Revenue, the other taxes also plays significant role as its contributed an average of 18% Percent to the Internally Generated Revenue during the period under review.

The results presented in tables 4.1.3 and 4.1.4 provides the basis for the rejection of the null hypothesis (Ho<sub>2</sub> Ho<sub>3</sub>) of the study, which state that Pay-as-you-earn does not have significant effect on Internally Generated Revenue in Adamawa State, Other taxes does not have significant effect on Internally Generated Revenue in Adamawa State, this lead to the acceptance of the alternative hypothesis which states otherwise. And equally fail to reject the null hypothesis (H<sub>01</sub>) which states that Direct assessment does not have significant effect on Internally Generated Revenue in Adamawa state.

SS	df	MS	Number of $obs = 22$				
			F(3, 18) = 109.95				
4.38758956	3	1.46252985	Prob > 1	Prob > F = 0.0000			
.239433571	18	.013301865	R-squared = 0.9483				
			Adj R-squared = 0.9396				
4.62702313	21	.220334435	Root MSE = .11533				
Coef.	Std.	Err.	t	P> t	[95% Conf.Interval]		
.8293286	.0729693	11.37	0.000	.6760259	.9826313		
0363122	.0655786	-0.55	0.587	1740877	.1014633		
.0924606	.037773	2.45	0.025	.0131025	.1718187		
1.358819	.4790872	2.84	0.011	.3522939	2.365344		

Table 4.1.5 Regression Results

Source: Author's compilation 2023 Stata 13 Note: \*, \*\*, and \*\*\* for the significance level @10%, 5% and 1% respectively.

This section explains the effect of all the independent variables (PAYE, Direct Assessment and Other Taxes revenue) on the dependent variable (IGR). The results were presented on Table 4.1.5 The regression results



show the value of the overall  $R^2$  as 0.95 which is the multiple coefficient of determination that gives the proportion or percentage of the total variation in the dependent variable explained by the explanatory variables jointly. Hence, it signifies that approximately 95% of total variation in IGR is caused by PAYE, Direct Assessment and Other Taxes revenue. The Table also shows the F-statistics values of 109.95 with the corresponding P-value of 0.0000. This implies that the explanatory variables reliably predict the dependent variable of the study. PAYE, and Other Taxes Revenue have positive and significant effect on IGR with the following coefficients and t-values (ceff=0.829, t=11.37, p<.01), and (ceff=0.092, t=2.45, p<.05) respectively. While Direct Assessment have Negative and insignificant effect on IGR with the coefficient and t-value of (ceff= -0.036, t = -0.55, p>.05). The positive effect of PAYE on IGR implies that for every increase in PAYE by N1, the IGR of the state will increase by 83 kobo. The positive effect of Other taxes revenue on IGR implies that for every increase in Other taxes revenue by N1, the IGR of the state will increase by 92 kobo. The Negative effect of Direct Assessment on IGR implies that for every Increase in Direct Assessment by N1, the IGR of the state will decrease by 4 kobo.

### **Test of Hypotheses**

From the analysis in respect of all the variables, the null hypothesis one (1) of the study which states Direct assessment does not have significant effect on Internally Generated Revenue of Adamawa state is tested. The regression results in Table 4.1.5, shows that Direct Assessment has Negative and insignificant effect on IGR with the coefficient and t-value of ( ceff= -0.036, t = -0.55, p>.05) at more than 5% level of significant, thus, based on this we fail to reject the null hypothesis one (1) of the study. This implies that Direct Assessment has insignificant negative effect on IGR of Adamawa state. This finding is inconsistent with the findings Onyekwelu and Uguanyi (2014) Igyo e-tal (2016), who found significant Positive relationship between PIT and IGR, and It is however consistent with the findings of Dabo, Aimuyedo and Tanko (2014) who concluded that the PIT laws have not successfully encouraged tax payers to voluntarily comply with self-assessment and compliance and hence, not improve the revenue generation of the state.

In addition, the null hypothesis two (2) of the study which states that PAYE does not have significant effect on IGR of Adamawa state is tested. The regression results in Table 4.1.5, shows that PAYE has significant positive effect on IGR of Adamawa state at 1% level of significant with (ceff=0.829, t=11.37, p<.01), thus, based on this the null hypothesis two (2) is rejected. This implies that PAYE has significant positive effect on IGR of Adamawa state. This finding is consistent with the findings of Onyekwelu and Uguanyi (2014) and Igyo e-tal (2016), who found that PIT has a significant Positive Contribution to the IGR and Contradict that of Dabo,Aimuyedo and Tanko (2014).

Furthermore, the null hypothesis three (3) of the study which states that Other Taxes does not have significant effect on IGR of Adamawa state is tested. The regression results in Table 4.1.5, shows that Other taxes revenue has significant positive effect on IGR of Adamawa state at 5% level of significant (ceff=0.092, t=2.45, p<.05), thus, based on this the null hypothesis three is rejected. This implies that Other taxes revenue has significant positive effect on IGR of Adamawa state. This finding is consistent with the findings of Onyekwelu and Uguanyi (2014), Igyo e-tal (2016) and Samaila and Maimuna (2014) who found that PIT has a significant Positive Contribution to the IGR respectively and contradict that of Dabo,Aimuyedo and Tanko (2014).

### The Pre and Post PITA 2011 IGR of Adamawa State-Nigeria

This section presents the test results of the paired sample test made to compare the IGR of Adamawa state-Nigeria between the pre-PITA 2011 and post PITA 2011 periods. The Paired-Samples test procedure compares the means of the variable that represent the IGR of same group at different times (That is before and after the PITA 2011). This section analyses how PITA 2011 affects overall IGR of Adamawa state and



which is presented and the mean values for the two periods are shown in table 4.3.1

Table 4.3.1 Paired t test

	Mean	Obs	Std Deviation	Std Error Mean
Pair 1 Pre-PITA 2011 IGR	9.23582	11	.4839189	.145907
Post PITA 2011 IGR	9.837412	11	.1716749	.1763639

Source: Generated by the Author from ASBIR Annual Revenue Statement using Stata 13

The Paired Samples t-test provide for comparism of the means for the two periods, it is important to know what the mean values and All the variables have been converted from their logarithms. The results from table 4.3.1 show a mean of 9.23582 implying the mean value of Two Billion Six Hundred and Nineteen Million Nine Hundred and Sixty-Eight Thousand One Hundred and Fourteen Naira Sixty-Three Kobo (**N 2,619,968,114.63**) for Adamawa State before PITA 2011. This figure is lower than the mean value of 9.837412 implying the mean value of Seven Billion Four Hundred and Fourteen Million Nine Hundred and Thirty-One Thousand Three Hundred and Seventy-Seven Naira Fifty Kobo (**N 7,414,931,377.50**) after the PITA 2011 which implies that the average ADSBIR PIT collection has improved after the PITA 2011 amendment. The increase in mean revenue can be attributed not only to increase in personal income taxes as a result of economic and policy changes, but also other taxes that constitute the ADSBIR revenue.

### CONCLUSION AND RECOMMENDATIONS

Based on the results and data collected from both primary and secondary source, the following findings were made and conclusion reached.

- 1. There is significant positive improvement in the IGR of Adamawa state after the amendment of PITA in 2011.
- 2. Poor information furnished by the tax payers, inadequate staff and working facilities, politics, corruption and lack of tax payers' identification are the major problems militating against revenue generation in Adamawa State.
- 3. PAYE contribution to the IGR is significant and its collection is effective for the period under review in view of the fact that it was deducted at source. The major component of IGR in Adamawa State are taxes particularly PAYE which contributes on the average about 51% to IGR of Adamawa State.
- 4. Though PAYE have contributed significantly to the IGR, the contribution of direct assessment which is also a component of PIT to the IGR which is Negative and insignificant and the collection is ineffective during the period of the study (2001-2022). The average contribution of direct assessment to IGR is 5% of the Adamawa State. This is due to some loopholes in the area of assessment and collection of those taxes. Thus, effective collection of tax through direct assessment is essential for the improvement of PIT of Adamawa State.
- 5. Other Taxes Revenue on the other hand play significant role toward the enhancement of the Internally Generated Revenue of Adamawa State as it's contributed an average of 26%, to the IGR which is quite impressive.

### On the basis of the findings and conclusions, it is recommended that:

1. PITA 2011 should be fully implemented by Adamawa state and that taxpayer education/awareness should be embarked upon by Adamawa State Board of Internal Revenue with respect to the benefits of complying with the new PITA regime.



- 2. There should be political will on the part of the government and the government should be up and doing. The issue of tax should be taken very serious and anybody liable to pay tax must be made to pay the tax. Similarly, any tax official found wanting should be severely punished by making him to refund the monies he/she has taken together with penalties and or jailed. Adequate working facilities like computers, office accessories, motor cycles and motor vehicles should be provided by the government to enhance effective tax administration.
- 3. Adamawa State board of internal revenue whose jurisdiction it is to collect the Personal Income Tax should widen its tax base to include the informal sector that has not been captured into the tax net,
- 4. Adamawa State Government should adopt the use of E-taxation and the tax system should be automated so as not to give room for tax evasion/avoidance and equally address issue of fraud on the part of tax officials.

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### APPENDIX

### **APPENDIX I**

summarize igr paye da ot

Variable	Obs	Mean	Std. Dev.	Min	Max
igr	22	9.536616	.4693979	8.486629	10.11978
paye	22	9.253119	.5086164	8.257238	9.912961
da	22	8.002899	.5020383	6.77389	8.566803
ot	22	8.593113	.8105812	5.458437	9.322676

### **APPENDIX II**

correlate	igr	paye	da	ot
(obs=22)				

	igr	paye	da	ot
igr paye da ot	1.0000 0.9645 0.6004 0.6567	1.0000 0.6446 0.5694	1.0000 0.3758	1.0000

### **APPENDIX III**

regress igr paye da ot

Source	SS	df	MS		Number of obs	= 22
	+				F(3, 18)	= 109.95
Model	4.38758956	3 1.4	6252985		Prob > F	= 0.0000
Residual	.239433571	18 .01	3301865		R-squared	= 0.9483
	+				Adj R-squared	= 0.9396
Total	4.62702313	21 .22	0334435		Root MSE	= .11533
igr	Coef.	Std. Err.	t	P>1+1	[95% Conf	Intervall
	.+					
 рауе	.8293286	.0729693	 11.37	0.000	.6760259	.9826313
paye da	.8293286 .0363122	.0729693	 11.37 -0.55	0.000	.6760259 1740877	.9826313
paye da ot.	+	.0729693 .0655786 .037773	11.37 -0.55 2.45	0.000 0.587 0.025	.6760259 1740877 .0131025	.9826313 .1014633 .1718187
paye da ot cons	.8293286  0363122   .0924606   1.358819	.0729693 .0655786 .037773 .4790872	11.37 -0.55 2.45 2.84	0.000 0.587 0.025 0.011	.6760259 1740877 .0131025 .3522939	.9826313 .1014633 .1718187 2.365344

### **APPENDIX IV**

vif			
Variable		VIF	1/VIF
	-+		
paye	1	2.17	0.459867
da		1.71	0.584380
ot		1.48	0.675675
	-+		
Mean VIF		1.79	



### **APPENDIX V**

```
estat hettest
Breusch-Pagan / Cook-Weisberg test for heteroskedasticity
Ho: Constant variance
Variables: fitted values of igr
```

chi2(1)	=	3.89
Prob > chi2	=	0.0487

### **APPENDIX VI**

sktest igr paye da da ot

					joint
Variable	Obs	Pr(Skewness)	Pr(Kurtosis)	) adj chi2(2)	Prob>chi2
	+				
igr	22	0.0171	0.3639	6.04	0.0489
paye	22	0.0623	0.9285	3.81	0.1486
da	22	0.0263	0.2102	6.03	0.0490
da	22	0.0263	0.2102	6.03	0.0490
ot	22	0.0000	0.0001	24.02	0.0000

Skewness/Kurtosis tests for Normality

### **APPENDIX VII**

#### PRE AMENDMENT 2011 Paired t test

Variable	Obs	s Mea	n Std.	Err. Std.	Dev. [	95% Conf.	Interval]
igr pit	+   11   11	9.2358	2 .145 8 .5340	907 .483 824 1.77	39189 8 71351 23	.910718 3.89279	9.560921 26.27281
diff	11	-15.8469	8.3967	456 1.31	.5856 -1	6.73098	-14.96298
mean Ho: mean	(diff) = (diff) =	mean(igr - O	pit)	c	legrees of	t = freedom =	= -39.9424 = 10
Ha: mean Pr(T < t	(diff) < ) = 0.000	0 00 P	Ha: mean( r( T  >  t	diff) != 0	)	Ha: mean Pr(T > t)	(diff) > 0 ) = 1.0000

#### POST AMENDMENT 2011 Paired t test

Variable	Obs	Mean	Std. Err.	Std. Dev.	[95% Conf.	Interval]
igr pit	11   11	9.837412 26.61546	.0517619 .1763639	.1716749 .5849329	9.722079 26.2225	9.952745 27.00843
diff	11	-16.77805	.1943264	.6445077	-17.21104	-16.34506
mean Ho: mean	(diff) = me (diff) = 0	an(igr – pit)		degrees	t of freedom	= -86.3395 = 10
Ha: mean Pr(T < t)	(diff) < 0 ) = 0.0000	Ha: Pr( ]	: mean(diff) [  >  t ) =	!= 0 0.0000	Ha: mean Pr(T > t	(diff) > 0 ) = 1.0000